



How Bissell Migrated to Oracle Cloud Infrastructure & the Benefits

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How Bissell Migrated to Oracle Cloud Infrastructure & the Benefits

- COMPANY: Bissell Homecare
- INDUSTRY: Consumer Home Care Goods
- PROFILE: Bissell is a privately owned vacuum cleaner and floor care product manufacturer and the No. 1 maker of floor care products in North America. It has 20% market share and 2,500+ employees globally.



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- CHALLENGE:
 - Bissell is on the cutting edge of new product development
 - Requires high speed and security from its IT infrastructure and applications
 - Primarily uses Oracle and Microsoft products
 - Has adopted a deliberate multi-cloud strategy as it tests the still-maturing cloud infrastructure market

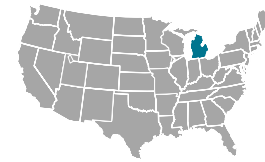
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- **SOLUTION:** In 2018, Bissell decided to move eight virtual machines (VMs), representing six instances, from its on-premise data center to Oracle Cloud Infrastructure in four phases
 - Bissell employed Vigilant Technologies, an existing partner with multi-cloud experience, to execute the migration.

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WHO IS VIGILANT?

- A **boutique global consultancy** delivering advisory, implementation and managed services for 20 years.
- We specialize in delivering **excellent personalized service** that adds true value and builds long-lasting relationships.
- We are **headquartered in Troy, Michigan**, and have offices in Toronto, Canada, and Hyderabad, India.
- Expertise from traditional IT to Digital Transformation (DX).



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KEY FACTS

- Founded | 1999
- Oracle | Deep Expertise
- DNA | Customer Focus, Innovation, Teamwork and Trust
- We Keep Our Promises | Guaranteed to meet or exceed deliverables and SLAs
- Certified | We are a minority-certified supplier in the USA and Canada



Other Technologies We Support



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TRULY DIFFERENT SERVICE

In 1999, Srini Pillarisetty founded Vigilant to be a different kind of IT services company. At the time, he saw a lot of companies focused more on volume than on personalized, quality service.

So, he founded Vigilant with the goal of providing personalized, high-quality services that would ultimately save clients time and money. He also believed that delivering this kind of services would build customers for life.

But what does this really mean in practice?

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Experience
Over Cost

We have no B-Team at Vigilant. We believe this saves time and money. And delivers other benefits, too, including process improvements.



High-Level
Accessibility

We have no B-Team at Vigilant. We believe this saves time and money. And delivers other benefits, too, including process improvements.



Low Turnover =
Stability

We have no B-Team at Vigilant. We believe this saves time and money. And delivers other benefits, too, including process improvements.



Agility Matters

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OUR MISSION:
BUILD
CUSTOMERS
FOR LIFE

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- The Vigilant Approach
 - Bissell was a complex case ,with 5-6 Terabytes of data and EBS, which is the company's largest environment
 - At the time, Oracle was still developing documentation to migrate these applications, so we developed our own approach and tools
 - In the migration, the customer also wanted to improve cloning time

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- RESULTS:
 - Eight virtual machines (six instances) migrated to OCI, including
 - Non-production EBS system workloads
 - Production disaster recovery
 - Performance Improvements
 - Non-production clone process streamlined to a few clicks, reducing clone time from 12 hours to two hours
 - Significant 1.5X increase in critical EBS job runtimes

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- OTHER FINDINGS
 - No lag. It's the best performance for Oracle apps.
 - Simplicity of use. Not an excess of features. Streamlined for enterprise use.

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QUESTIONS?



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